Introduction

The greatest opportunity of our time to make money is not a get-rich-quick scheme but it's the next best thing.

It’s the chance to make a passive income by utilizing the most successful eCommerce platform: Amazon.

With marketplaces all over the world and more than 244 million active users on Amazon.com, the monolith eCommerce giant has seen exponential growth in sales over the past few years. Projections for the future look bright too. It’s safe to say that Amazon is full of opportunity for entrepreneurial business owners.

But, in an increasingly competitive space, how do you ensure you’re getting a big slice of the pie? It all starts with one very important piece of work, and you need to be prepared to put some time into it.
Enter Product Research

Most hugely successful Amazon sellers today have learnt this the hard way, through trial and error. I know this because it’s how I became a successful ecommerce business owner.

Jungle Scout was created to help people conduct effective product research, not just with the most sophisticated tools and the most accurate data, but also with free resources, training and guidance.

This introductory resource is going to give you all of the basic knowledge you need to get started with your product research. Even if you have launched a product already, there will be some insights in here that you can apply to the next round of research.

Let’s get to it!
How To Find Right Product

So many sellers get stuck here, or simply don’t put the time into their research. You won’t be one of those people.

Ultimately, no matter how much your initial investment is going to be, it should be a good investment. So let’s eliminate the risk of failure from step 1 by delving into product research.

I would advise you spend around 40 hours on product research and follow along the helpful tips in this guide along the way.

This is a simplified blueprint that I use when doing my own product research. It’s the basis of the route I took when I launched Jungle Stix, our collaborative launch product, which racked up over $50k in profit within the first year. Since this I’ve added some new insights for 2017 and launched a new Million Dollar Case Study, with even more strategies and insights planned for the year ahead.

Welcome to the Million Dollar Case Study

Join the Ride

STEP-BY-STEP GUIDE TO LAUNCHING YOUR PRIVATE LABEL PRODUCT

Read It
Basic Criteria

SHIPPABLE
Look for durable and simple products that are not oversized and avoid fragile products.

SOURCEABLE
You should be able to find the product on Alibaba, Global Sources or other, similar supplier directories.

SEASONALITY
Ideally, your products will bring in year-round sales.

PRICE
Products should be in the $20 - $75 price bracket. anything below $20 can have profitability issues, and anything too expensive means spending much more to get started.

This bit is simple but you need to drill these criteria into your mind’s eye. Here’s the things I am always looking for when looking for new product opportunities:

You should seek to keep all of this in mind before moving on to the following advanced research techniques.
Advanced Criteria

With the basic criteria above, you can start to shortlist or reject product ideas right off the bat. But that’s just the surface level of product research so let’s take a look at some advanced stuff.

These are the criteria that you should be actively researching, not just keeping in mind. This is what will start to set you apart from others who have not taken product research seriously.

**Ideal products should meet all of the following criteria:**

### 1. Consistent and sufficient demand (greater than 400 sales/month)

The best way to verify demand is to find monthly sales estimates for similar products that are already selling on Amazon. As a rule of thumb, I like to see at least 2000 sales per month amongst the top 10 sellers of a given product idea.

### 2. Limited competition

Entering the market as a new seller and a new brand can be tough. So you will need to seek out opportunities where there is room in the market for you to enter. For this, you are looking for products where the top competitor listings have less than 100 reviews.

**Tip:** Don’t just look at number of reviews, look at what the reviews are telling you. If you can find a product that is flying off the shelves but getting poor reviews, then you have potentially found a golden opportunity to go in with an improved offering.
In-Depth Research

3. The “Weirdness Test” – look for an obscure product, not easily purchased at a brick and mortar store

Obscure products that have demand, but are not readily available tend to be high-flyers on Amazon. Conversely, popular products tend to have high competition and it’s much harder to break into the market.

Tip: Keep an eye out for products that are not dominated by existing brands and make sure to check there are no legal issues with trademarked or patented products.

4. High profit margin per unit – we need to know that we can make money from this product

Seems like a no-brainer but this is easy to forget when getting excited looking at all of the weird and wonderful products we can make money from. Remember that products should be able to sell for $20 or more (basic criteria). Then layer in some research, how much are the Amazon FBA fees going to be? Estimate your shipping fees and any other fees. What’s the estimated profit margin you will be left with?
The “Secret Sauce” (Optional Criteria)

If you are really looking to seek out exceptional product ideas then here’s a few extra tips to add to your research process.

Seek out successful products (i.e. have 300-400 estimated sales per month) but a low rating (i.e. below 3.8). You can do this pretty easily with the Product Database in the Web App to find tons of product ideas across several categories.

Alternatively, you can also use filters in the Chrome Extension when browsing an Amazon category page, or after searching for products using a keyword of interest.
The “Secret Sauce” *(Optional Criteria)*

2. Enter a niche that is less mature

If you are just starting out and competition is your main worry, then seek out products where the demand is there but the listing quality and reviews are not!

As with the above tip, some simple filtering using the Web App Product Database can find you tons of results in a jiffy:

How to make these tips work for you?

If you use these tactics, you will essentially find products that consumers really want. The best part is that existing sellers are falling short in some way and you need to find out what that is. It could be a poor quality product (check the customer reviews), a poor product listing or a combination of the two.

Once you have this information you can enter the market with a better product and a better listing.

Keep your product ideas close… and keep your competition even closer :)

Here we are looking for products that shift boatloads (literally, if they’re imported from China), but have a maximum of 40 reviews and a maximum listing quality score of 40/100.
The Quest

CURATING A LIST OF IDEAS

There are endless places to look for product ideas. Jungle Scout is obviously one of them. But here’s a bunch of other places primed for finding niches...

- **Amazon Best Sellers** list is a great place to start. There will be lots of inspiration, but also high competition. From there you can drill down into Amazon subcategories.

- **Reddit** - Delve into “subreddits” (topic forums) for weird and wonderful ideas

- **eBay** - And other marketplaces too, check them out for ideas.

- **Alibaba** - Start your search right where the manufacturers and suppliers are.

- **Alltop** - Find hot niches using this handy blog aggregator.

- **Flippa** - Get some ideas from thousands of niche websites that are up for sale

- The Jungle Scout list of over 1000 niches.

- Keyword tools - such as Google’s KW planner, or LSI Graph, which can help you drill down into a niche with related search terms and more ideas.
A Note on Spying

*(on your competitors)*

Once you have a list of ideas and have checked and double checked which ones are the most fruitful (and meet all of the criteria so far), it’s important to verify your research. You’ve already looked at estimated monthly sales, but you need to make sure that the data sticks over a period of time.

I would advise tracking products that are the same or similar to the ones you are thinking of launching for at least a few weeks. Watch the estimated revenue, number of reviews and ranks to ensure there are not any outliers that you had not previously spotted.

The Jungle Scout Product Tracker can help you here, by automating this process in the background to save you lots of time (and spreadsheets).

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**COSTS & FEES**

Whilst this is happening, it’s a good time to start doing some early estimations of costs, shipping and FBA fees, so that you can figure out how much profit you could make from eligible ideas. This will further help you to identify which product is going to be the most profitable.
Remember our basic criteria of year-round sales? **Google Trends** is an amazing free tool for checking out seasonality. So much so that we’ve included a link to it right from the Jungle Scout Chrome Extension.
ORGANIZE YOUR DATA

Don’t waste all of your research time. Make sure you backup all of your findings.

I like to keep spreadsheet that documents all of the following:

- Main keyword or product
- Price
- Category
- Best Seller Rank
- Estimated Sales (Remember, you can use the free estimator tool)
- Number of reviews
- Rating
- 2000 sales in Top 10 results? (yes or no)
- Products in top 10 with less than 50 reviews? (yes or no)

If you like, you can add extra columns to your sheet to make a note of any other criteria you believe is important. That way you are reminded of it when you come back later.

You may return to some ideas later. Indeed, it’s also useful to keep a record of where you have pursued a product in research and found it to be unuseful.
Meet all criteria
Make sure your product ideas meet all of your criteria. If one doesn’t, you need to really question whether it’s worth moving forward with that item and the extra work it might involve if you do.

Validate your ideas
Validate your ideas by verifying their demand and doing some in-depth product, keyword and competitor research.

profitable
high demand
low competition
ORGANIZE DATA

Make sure to organize all of your ideas and research so that you can reference it later. Track sales and trends for a few weeks to triple check that your product options are viable.
In a recent survey I did, out of 2700+ Amazon sellers who responded, their biggest regret was not starting sooner. So the best advice I can give to you is to get started and start selling ASAP.

It's not just work, it's one of the most exciting parts of the Amazon seller journey. Enjoy it and embrace it.

Once you have done it a few times you will start to get into the right habits. Another finding from my survey was that selling more than one product (with a sweet spot of 10 products) was the best for profitability. The only way is up!
QUESTIONS?

support@junglescout.com

www.junglescout.com
I used these techniques that I just outlined to find some product ideas that are promising opportunities right now.

I pulled these product ideas from Jungle Scout’s Web App, so you can see the estimated monthly sales, monthly revenue, and profit per unit (among other important numbers).

I did this with just one quick search through the Product Database, but as you can see, there are thousands of opportunities to capture RIGHT NOW!

Good luck, happy scouting!

Greg
| **Airplane pillow, Travel Pillow, Traveling pillow, Airplane Neck Pillow, Travel Pillows for . . .** |
|---|---|---|---|---|---|---|
| **Brand:** Comrol | **ASIN:** B06XFG522H | **Seller:** COMROL | **Category:** Home & Kitchen | **Price:** $18.99 | **Stock:** $5.99 | **Weight:** 0.6 lbs |
| **Reviews:** 3.514 | **Rank:** 3 | **Sellers:** 2 | **LQS:** 4.6 | **Est Monthly Sales:** 885 | **Est Rev:** $16,806.15 |

**Description:**
- Airplane pillow designed for travel, providing comfort during flights and car journeys.
- Suitable for both child and adult use, offering adjustable support.
- Made from high-quality materials for durability and ease of cleaning.
- Compact and lightweight, easily portable for on-the-go use.

**Features:**
- Ergonomic design for neck and head support.
- Breathable fabric for added comfort during long trips.

**Customer Reviews:**
- 4.5 out of 5 stars based on 12 reviews.
- Many customers praise its effectiveness in providing neck support, especially during flights.
- Some feedback mentions its effectiveness in reducing neck pain during long drives.

**Specifications:**
- Material: Premium memory foam.
- Dimensions: Standard (Large) 12 inches x 12 inches x 4 inches.
- Machine washable for easy maintenance.

**Availability:**
- Available on multiple platforms for purchase.
- Stock levels and availability subject to change.
## Angle Ruler

### Product Details

* **Name:** Angle Ruler, Smartdoo Angle-izer Template Tool
* **Category:** Multi-Angle Measuring Ruler General Tools
* **Brand:** Smartdoo
* **ASIN:** B0862Y33LT
* **Seller:** smart ltd
* **Price:** $19.99
* **Weight:** 0.22 lbs
* **Ratings:** 4.5 stars
* **Rank:** 345
* **Estimated Sales:** 1,885
* **Estimated Revenue:** $37,681.15

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### Description

The Angle Ruler, Smartdoo Angle-izer Template Tool is a multi-angle measuring ruler designed for general tools, particularly useful in home improvement projects. It features a versatile design allowing for accurate measurements of various angles, making it a valuable tool for DIY enthusiasts and professionals alike.

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### Product Info

<table>
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<tr>
<th>Category</th>
<th>Price</th>
<th>Net</th>
<th>Weight</th>
<th>Reviews</th>
<th>Rank</th>
<th>Sellers</th>
<th>LQS</th>
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<th>Est Rev</th>
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<tr>
<td>Home Improvement</td>
<td>$19.99</td>
<td>$54.00</td>
<td>0.22 lbs</td>
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<td>345</td>
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<td>5</td>
<td>1,885</td>
<td>$37,681.15</td>
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# GRILL & BAKE MATS

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<th>Sellers</th>
<th>LOS</th>
<th>Est Monthly Sales</th>
<th>Est Rev</th>
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<tbody>
<tr>
<td>Copper Chef Grill and Bake Mats (2 Pack)</td>
<td>Pot, Pan &amp; Garden</td>
<td>$19.99</td>
<td>$14.75</td>
<td>0.4 lbs</td>
<td>13</td>
<td>4.1</td>
<td>379</td>
<td>1</td>
<td>44</td>
<td>1,980</td>
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<tr>
<td>Pet Supplies</td>
<td>$22.54</td>
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<td>45</td>
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<td>5</td>
<td>49</td>
<td>938</td>
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Adams Flea and Tick Collar for Dogs and Puppies, One Size Fits All, 2-Pack
Brand: Adams
ASIN: B06W511Q22
Seller: Amazon.com

FLEA AND TICK COLLAR
LIPSTICK CASE

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<tr>
<td>80 Slot Maker Pen Case Lipstick Case - Pistha Maker Case Holder Organization with Carrying Handle...</td>
<td>Arts, Crafts &amp; Sewing</td>
<td>$22.99</td>
<td>$14.70</td>
<td>3 lbs</td>
<td>5 stars</td>
<td>2</td>
<td>1061</td>
<td>1</td>
<td>54</td>
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Brand: Pistha
ASIN: B06WPF2PW
Seller: pihao
**SWIVEL PLATE CASTER WHEELS**

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<tbody>
<tr>
<td>4 All Steel Swivel Plate Caster Wheels w Brake Lock</td>
<td>$27.49</td>
<td>$17.94</td>
<td>6.8 lbs</td>
<td>13</td>
<td>4,394</td>
<td>1</td>
<td>38</td>
<td>562</td>
<td>$15,449.38</td>
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Brand: Online Best Service
ASIN: B01MTFG3JU
Seller: Online Best Service
JELLO SHOTS SYRINGES

25 Pack EZ-Inject Jello Shot Syringes Combo Kit
(Includes Tray/Racking Stand) (Medium 1.5oz)

Brand: Royal Penn
ASIN: B014GP92QE
Seller: 2 Guys Bays
### S Hooks for Hanging

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<td>24 Pack Esfun Large Flat S Shaped Hooks Heavy Duty Stainless Steel S Hooks for Hanging, Metal...</td>
<td>Office Products</td>
<td>$15.99</td>
<td>$9.58</td>
<td>0.9 lbs</td>
<td>4.7</td>
<td>5.456</td>
<td>1</td>
<td>70</td>
<td>408</td>
<td>$6,523.92</td>
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Brand: ESFUN  
ASIN: B01UJEWCGA  
Seller: ESFUN
POOL SKIMMER SOCKS

20-Pack California Home Goods Pool Skimmer Socks, Filter Savers for Baskets and Skimmers, Fine Mesh...  

Price: $14.95  
Net: $9.72  
Weight: 0.35 lbs  
Reviews: 13  
Rank: 723  
Sellers: 1  
LQS: 78  
Est. Monthly Sales: 799  
Est. Rev: $11,945.05  

Brand: California Home Goods  
ASIN: B01MY63YQR  
Seller: California Concepts
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<th>Weight</th>
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<tbody>
<tr>
<td>20 Pcs Gold Tissue Paper Flowers And Pink Pom Poms Lanterns For Baby Shower Birthday . . .</td>
<td>Arts, Crafts &amp; Sewing</td>
<td>$18.99</td>
<td>$11.96</td>
<td>1.01lb</td>
<td>2</td>
<td>3.51</td>
<td>1</td>
<td>68</td>
<td>303</td>
<td>$1,753.97</td>
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<td>Brand: ThreeMart</td>
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<tr>
<td>Seller: Frank WD</td>
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</table>
# Water-Beer Pitchers

## Product Information

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<tr>
<th>Brand</th>
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<tbody>
<tr>
<td>ASIN</td>
<td>B01MQO4970</td>
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<tr>
<td>Seller</td>
<td>U.S. Acrylic, LLC</td>
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## Product Details

- **Category**: Home & Kitchen
- **Price**: $14.99
- **Fees**: $11.58
- **Weight**: 0.7 lbs
- **Overstock**: Small
- **Reviews**: 5 stars
- **Rank**: 11822
- **Sellers**: 1
- **LQS**: 34
- **Est. Monthly Sales**: 397
- **Est. Rev**: $5,951.03
# Bristle Brushes

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<tr>
<th>Brand</th>
<th>ASIN</th>
<th>Seller</th>
<th>Category</th>
<th>Price</th>
<th>Net</th>
<th>Weight</th>
<th>Reviews</th>
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<th>Est Rev</th>
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<tbody>
<tr>
<td>1st Place</td>
<td>B01NSMLGDS</td>
<td>1st Place</td>
<td>Arts, Crafts &amp; Sowing</td>
<td>$22.99</td>
<td>$16.97</td>
<td>0.45 lbs</td>
<td>31</td>
<td>1,893</td>
<td>1</td>
<td>59</td>
<td>467</td>
<td>$10,736.30</td>
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1st Place Chalk Paint & Wax Pure Bristle Brushes - Hand Made - Complete Set
## Hand Spinners

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<th>Price</th>
<th>Net</th>
<th>Weight</th>
<th>Reviews</th>
<th>Rank</th>
<th>Sellers</th>
<th>LQ5</th>
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<th>Est Rev</th>
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<tr>
<td>17Tek Tri-Spinner EDC Fidget Hand Spinner Fingertip Focus Toy Relieves Stress and Anxiety...</td>
<td>Sports &amp; Outdoors</td>
<td>$14.99</td>
<td>$10.48</td>
<td>0.13 lbs</td>
<td>3.4</td>
<td>24</td>
<td>5</td>
<td>61</td>
<td>352</td>
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Brand: 17Tek  
ASIN: B075XRTF7W  
Seller: 17Tek
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<th>Chrome Extension</th>
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<td>16 Oz Plastic jars with lids, wide mouth, Bulk Pack of 8, Clear Round Jar &amp; White Lid, High ...</td>
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<tr>
<td>Brand: American Storage</td>
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<tr>
<td>ASIN: B01DYPQQXQ</td>
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<tr>
<td>Seller: HOMEESSENTIALZ</td>
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## DOUBLE SIDED HIGHLIGHTERS

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<th>Sellers</th>
<th>LQS</th>
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<th>Est Rev</th>
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<tbody>
<tr>
<td>15 Color Full Set - Zebra Mildliner Soft Color Double-Sided Highlighter Marker</td>
<td>Office Products</td>
<td>$18.26</td>
<td>$11.38</td>
<td>0.25 lbs</td>
<td>31</td>
<td>936</td>
<td>31</td>
<td>30</td>
<td>1,429</td>
<td>$26,093.54</td>
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Brand: Zebra
ASIN: B00YG8BPX4
Seller: UJC Mart Japan
**FURNACE GLOVES**

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<th>Sellers</th>
<th>LQS</th>
<th>Est Monthly Sales</th>
<th>Est Rev</th>
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</thead>
<tbody>
<tr>
<td>13&quot; Heat Resistant Safety Melting Furnace Gloves Refining Casting Gold Silver Copper</td>
<td>Arts, Crafts &amp; Sewing</td>
<td>$17.95</td>
<td>$11.32</td>
<td>0.8 lbs</td>
<td>42</td>
<td>1.690</td>
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<td>56</td>
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<td>Brand: PMC Supplies LLC</td>
<td>ASIN: B00FBN9Q96</td>
<td>Seller: PMC Supplies LLC</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>


**BANDANA**

<table>
<thead>
<tr>
<th>Product Info</th>
<th>Category</th>
<th>Price</th>
<th>Net</th>
<th>Weight</th>
<th>Reviews</th>
<th>Rank</th>
<th>Sellers</th>
<th>LQS</th>
<th>Est Monthly Sales</th>
<th>Est Rev</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-in-1 Headband Bandana Bundle - Outdoors &amp; Casual Headwear - 12+ Wearing Ways: Sweatband, Tube ...</td>
<td>Sports &amp; Outdoors</td>
<td>$24.99</td>
<td>$21.23</td>
<td>0.01 lbs</td>
<td>4.5 stars</td>
<td>1,445</td>
<td>1</td>
<td>17</td>
<td>1,049</td>
<td>$26,214.81</td>
</tr>
</tbody>
</table>

Brand: Runasy
ASIN: B01LX2H5EY
Seller: Karma Gear
MEN’S JEWELRY BOX

12 Mens Large Watch Box Black Pu Leather Display Glass Top Jewelry Case Organizer Box

Category: Home & Kitchen
Price: $14.99
Net: $7.56
Weight: 3.25 lbs
Reviews: 34
Rank: 4,174
Sellers: 1
LQS: 57
Est Monthly Sales: 804
Est Rev: $12,051.96

Brand: Marvel O Bug
ASIN: B01M0882YZ
Seller: No.1 Service
# Push Pins

**Product Database**

<table>
<thead>
<tr>
<th>Product Info</th>
<th>Category</th>
<th>Price</th>
<th>Net</th>
<th>Weight</th>
<th>Reviews</th>
<th>Rank</th>
<th>Sellers</th>
<th>LOQ</th>
<th>Est Monthly Sales</th>
<th>Est Rev</th>
</tr>
</thead>
<tbody>
<tr>
<td>100-pack Push Pin Magnets, Ideal for Whiteboard, Refrigerator, Map and Calendar, 7 Assorted Colors ...</td>
<td>Kitchen &amp; Dining</td>
<td>$15.99</td>
<td>$10.72</td>
<td>0.22 lbs</td>
<td>20</td>
<td>3.170</td>
<td>1</td>
<td>57</td>
<td>449</td>
<td>$7,179.51</td>
</tr>
</tbody>
</table>

Brand: Netany  
ASIN: B01MTM8554  
Seller: Netany
# CAT GRASS

<table>
<thead>
<tr>
<th>Category</th>
<th>Price</th>
<th>Net</th>
<th>Weight</th>
<th>Reviews</th>
<th>Rank</th>
<th>Sellers</th>
<th>LQS</th>
<th>Est Monthly Sales</th>
<th>Est Rev</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pet Supplies</td>
<td>$15.97</td>
<td>$9.71</td>
<td></td>
<td>50</td>
<td>4.5</td>
<td>76</td>
<td>448</td>
<td>$7,154.56</td>
<td></td>
</tr>
</tbody>
</table>

**Brand:** The Cat Ladies  
**ASIN:** B01JN3W99E  
**Seller:** The Cat Ladies Official
# Punch Cards

## Product Details

<table>
<thead>
<tr>
<th>100 uPunch Time Cards for HN4000</th>
</tr>
</thead>
</table>

- **Brand:** Processing Point
- **ASIN:** B01GQSTSQ
- **Seller:** Global Business Solutions

<table>
<thead>
<tr>
<th>Category</th>
<th>Price</th>
<th>Net</th>
<th>Weight</th>
<th>Reviews</th>
<th>Rank</th>
<th>Sellers</th>
<th>LQS</th>
<th>Est. Monthly Sales</th>
<th>Est. Rev</th>
</tr>
</thead>
<tbody>
<tr>
<td>Office Products</td>
<td>$14.50</td>
<td>$8.31</td>
<td>1 lbs</td>
<td>4.5</td>
<td>6,751</td>
<td>13</td>
<td>40</td>
<td>$345</td>
<td>$1,600.50</td>
</tr>
</tbody>
</table>

Fees: $6.19  Standard/Large
<table>
<thead>
<tr>
<th>Category</th>
<th>Price</th>
<th>Net</th>
<th>Weight</th>
<th>Reviews</th>
<th>Rank</th>
<th>Sellers</th>
<th>LQS</th>
<th>Est. Monthly Sales</th>
<th>Est. Rev</th>
</tr>
</thead>
<tbody>
<tr>
<td>Home &amp; Kitchen</td>
<td>$17.25</td>
<td>$12.14</td>
<td>0.25 lb</td>
<td>33</td>
<td>9.598</td>
<td>1</td>
<td>51</td>
<td>467</td>
<td>$8,095.75</td>
</tr>
</tbody>
</table>

Brand: KAMsnaps
ASIN: B01BR8278S
Seller: Luv & Crafts

CAP GRIPPER
# Landscape Stakes

100 Commercial Grade Garden Landscape Staples
Stakes, 6 inch 11-gauge, Sharp Angled Tip, Made in...

<table>
<thead>
<tr>
<th>Brand: Marshall's eStore</th>
</tr>
</thead>
<tbody>
<tr>
<td>ASIN: B011VJOQX0</td>
</tr>
<tr>
<td>Seller: Marshall's eStore</td>
</tr>
</tbody>
</table>

- **Category**: Patio, Lawn & Garden
- **Price**: $14.49
- **Net**: $7.63
- **Weight**: 3.5 lbs
- **Reviews**: 38
- **Rank**: 976
- **Sellers**: 1
- **LQS**: 60
- **Est Monthly Sales**: 690
- **Est Rev**: $9,998.10

*Product details and pricing as of the last update.*
# Paper Bags

<table>
<thead>
<tr>
<th>Product Info</th>
<th>Category</th>
<th>Price</th>
<th>Net</th>
<th>Weight</th>
<th>Reviews</th>
<th>Rank</th>
<th>Sellers</th>
<th>LQS</th>
<th>Est Monthly Sales</th>
<th>Est Rev</th>
</tr>
</thead>
<tbody>
<tr>
<td>10&quot;x5&quot;x13&quot; - 50 Pcs - Brown Kraft Paper Bags, Shopping, Merchandise, Party, Gift Bags</td>
<td>Arts, Crafts &amp; Sewing</td>
<td>$18.96</td>
<td>$6.89</td>
<td>3.85 lbs</td>
<td>3.178</td>
<td>45</td>
<td>3</td>
<td>50</td>
<td>327</td>
<td>$4,199.92</td>
</tr>
</tbody>
</table>

Brand: Bagsource
ASIN: B00PG3HKG4
Seller: Bagsource
# Graphite Crucibles

<table>
<thead>
<tr>
<th>Product</th>
<th>Category</th>
<th>Price</th>
<th>Net</th>
<th>Weight</th>
<th>Reviews</th>
<th>Rank</th>
<th>Sellers</th>
<th>LQS</th>
<th>Est Monthly Sales</th>
<th>Est Rev</th>
</tr>
</thead>
<tbody>
<tr>
<td>#3 - 4 Kg Foundry Clay Graphite Crucibles Cup</td>
<td>Arts, Crafts &amp; Sewing</td>
<td>$24.95</td>
<td>$15.90</td>
<td>2.2 lb</td>
<td>19</td>
<td>3,468</td>
<td>3</td>
<td>37</td>
<td>306</td>
<td>$7,634.70</td>
</tr>
</tbody>
</table>

Brand: PMC Supplies LLC
ASIN: B01MG2DGNX
Seller: PMC Supplies LLC
MASKING TAPE

#1 Craft Multi Colored Masking Tape [11 Pack]
Variety Set - Assorted Color Coded Rolls - Fun DIY.

Brand: GatorCrafts Colored Masking Tape
ASIN: B011ANP9ZC
Seller: Zoey Supplies